

2016.11.3

# Company Simmtech (222800)

## Discount dissipates as earnings stabilize

- Simmtech posted remarkable results for 3Q, with decreased earnings volatility
  putting its improving profits and financial structures in the spotlight. The
  company's product mix is improving amid a leveling trend of semiconductor
  packaging technology.
- We keep the stock at BUY and raise our 12-month target price to KRW12,000 on prospects normalizing earnings.

#### WHAT'S THE STORY?

**Raising target:** Simmtech's high debt-to-equity ratio and earnings volatility had been acting as discounts, but the company improved its earnings visibility and profitability in 3Q, increasing chances of it: 1) raising DPS and maintaining yield at 2%; and 2) reducing debts from KRW160b as of end-2015 by KRW50b per year. We remove the discount factors, raise our 2017 net profit estimate by 27%, and lift our 12-month target price 20% to KRW12,000. We keep the stock at BUY.

*3Q results impress:* Simmtech's sales and operating profit in 3Q hit a respective KRW202.5b (up 8% y-y and 8% q-q) and KRW11.5b for a margin of 5.7% (vs our estimate of 4.7%). We attribute the margin surprise to an improved product mix enabled by robust sales growth of MCPs and FC-CSPs, both products mainly used in mobile semiconductors.

**Reasons behind growth:** We believe a leveling trend of semiconductor packaging technology is driving Simmtech's earnings. Semiconductors used in premium and lowerend smartphones differ in number of bits but packaging technology is becoming interchangeable. Packaging firms can thus supply all segments while chipmakers need not rely on Samsung Electro-Mechanics or Ibiden. This benefits those capable of supplying proven products at good prices. Simmtech alone is enjoying growth in FC-CSP sales.

**Risks:** New technologies that do not use package substrates (*eg*, FO-WLPs and FO-PLPs) would pose a threat to Simmtech. That said, we believe the company will swiftly narrow a technological gap with leaders until 2018, outpacing technology migration in the industry. The firm's well-diversified clientele should keep its earnings more influenced by global smartphone demand than by China's inventory stocking cycle. We recommend looking at Simmtech's improving earnings and financial structures rather than its topline.



**Update** 

## **AT A GLANCE**

 Target price
 KRW12,000
 (34.4%)

 Current price
 KRW8,930

 Market cap
 KRW195.97b/USD170.44m

 Shares (float)
 21,945,415 (56.9%)

 52-week high/low
 KRW9,090/KRW5,530

 Avg daily trading value (60-day)
 KRW2.3b/

 USD2.0m
 USD2.0m

## **ONE-YEAR PERFORMANCE**

	1M	6M	12M
Simmtech (%)	10.7	16.0	10.0
Vs Kosdaq (%pts)	24.4	32.1	23.4

#### **KEY CHANGES**

(KRW)	New	Old	Diff
Recommend.	BUY	BUY	
Target price	12,000	10,000	20.0%
2016E EPS	1,221	799	52.8%
2017E EPS	1,519	1,188	27.9%

#### **SAMSUNG vs THE STREET**

No of estimates	3
Target price	10,833
Recommendation	4.3

BUY\*\*\*: 5/BUY: 4/HOLD: 3/SELL: 2/SELL\*\*\*: 1

## **SUMMARY OF 3Q RESULTS**

(KRWb)	3Q16	Chg		Dif	f (%)
		(% y-y)	(% q-q)	Samsung	Consensus
Sales	202.5	8.2	8.4	(0.4)	(0.7)
Operating profit	11.5	55.6	90.6	20.6	16.2
Pre-tax profit	17.7	485.9	1,801.4	162.3	125.0
Net profit	14.5	532.6	1,387.2	168.6	173.6
Margins (%)					
Operating profit	5.7				
Pre-tax profit	8.7				
Net profit	7.2				

Source: Company data, Samsung Securities estimates

#### **VALUATION SUMMARY**

	2015	2016E	2017E
Multiples (x)			
P/E	8.9	7.3	5.9
P/B	1.3	1.1	1.0
EV/EBITDA	9.0	4.2	3.1
Div yield (%)	2.9	2.7	3.4
EPS growth (% y-y)	nm	22.1	24.4
ROE (%)	6.7	16.2	17.6
Per-share data	(KRW)		
EPS	1,000	1,221	1,519
BVPS	7,049	8,010	9,285
DPS	260	244	304

Table 1. Quarterly results

(KRWb)	3Q16	2Q16	3Q15	Cha	nge
				(% q-q)	(% y-y)
Sales	202.5	186.7	190.0	8.5	6.6
Operating profit	11.5	6.0	9.0	90.2	27.5
Pre-tax profit	17.7	0.9	3.0	1,797.1	484.6
Net profit	14.5	1.0	2.3	1,389.7	533.7
Margins (%)					
Operating profit	5.7	3.2	4.7		
Pre-tax profit	8.7	0.5	1.6		
Net profit	7.2	0.5	1.2		

Source: Company data, Samsung Securities

Table 2. Full-year forecast revisions

(KRWb)	Old	Old		v	Diff (%)		
	2016E	2017E	2016E	2017E	2016E	2017E	
Sales	791.2	804.8	799.4	823.8	1.0	2.4	
Operating profit	33.4	42.9	40.0	59.0	19.8	37.5	
Pre-tax profit	22.2	33.2	33.3	42.5	49.6	27.9	
Net profit	18.1	26.6	27.3	34.0	51.1	27.9	

Source: Samsung Securities estimates

Table 3. Target-price calculation

(KRW)	2017E
EPS	1,519
Target P/E (x)	8
Fair value	12,151
Target price	12,000
Current price	8,930
Upside (%)	34.4

Source: Samsung Securities estimates

Table 4. Results and forecasts

(KRWb)	1Q16	2Q16	3Q16	4Q16E	1Q17E	2Q17E	3Q17E	4Q17E	2015	2016E	2017E
Sales	197.8	186.7	202.5	212.3	195.4	198.3	213.4	216.6	751.5	799.4	823.8
Module PCB	77.9	64.3	65.0	68.3	72.3	75.1	72.4	69.8	277.0	275.6	289.5
Package substrate	118.6	119.7	134.4	141.4	120.4	120.3	138.0	144.4	456.1	514.1	523.1
Other	1.3	2.7	3.1	2.6	2.7	2.9	3.0	2.5	15.7	9.7	11.2
Operating profit	6.3	6.0	11.5	16.2	11.7	11.7	17.2	18.3	30.4	40.0	59.0
Pre-tax profit	5.7	0.9	17.7	8.9	7.2	7.5	13.3	14.6	19.4	33.3	42.5
Net profit	4.6	1.0	14.5	7.1	5.7	6.0	10.6	11.7	14.9	27.3	34.0
Margins (%)											
Operating profit	3.2	3.2	5.7	7.6	6.0	5.9	8.1	8.5	4.1	5.0	7.2
Pre-tax profit	2.9	0.5	8.7	4.2	3.7	3.8	6.2	6.8	2.6	4.2	5.2
Net profit	2.3	0.5	7.2	3.4	2.9	3.0	5.0	5.4	2.0	3.4	4.1

Source: Company data, Samsung Securities estimates

## Income statement

Year-end Dec 31 (KRWb)	2015	2016E	2017E	2018E
Sales	395	799	824	842
Cost of goods sold	350	701	706	717
Gross profit	45	98	118	124
Gross margin (%)	11.5	12.3	14.3	14.8
SG&A expenses	26	58	59	59
Operating profit	19	40	59	65
Operating margin (%)	4.9	5.0	7.2	7.7
Non-operating gains (losses)	(7)	(7)	(16)	(14)
Financial profit	10	22	20	20
Financial costs	17	31	26	25
Equity-method gains (losses)	0	3	(10)	(9)
Other	(0)	(1)	(0)	(0)
Pre-tax profit	12	33	43	51
Taxes	2	6	9	10
Effective tax rate (%)	14.2	18.0	20.0	20.0
Profit from continuing operations	10	27	34	41
Profit from discontinued operations	0	0	0	0
Net profit	10	27	34	41
Net margin (%)	2.6	3.4	4.1	4.9
Net profit (controlling interests)	10	27	33	40
Net profit (non-controlling interests)	0	0	1	1
EBITDA	41	84	102	108
EBITDA margin (%)	10.4	10.5	12.4	12.8
EPS (parent-based) (KRW)	1,000	1,221	1,519	1,835
EPS (consolidated) (KRW)	1,003	1,243	1,550	1,872
Adjusted EPS (KRW)*	1,000	1,221	1,519	1,835

## **Balance sheet**

Dalarice Street				
Year-end Dec 31 (KRWb)	2015	2016E	2017E	2018E
Current assets	143	165	174	176
Cash & equivalents	3	7	10	9
Accounts receivable	46	53	55	56
Inventories	84	89	92	94
Other current assets	10	16	17	17
Fixed assets	405	396	383	367
Investment assets	2	2	2	2
Tangible assets	354	345	333	318
Intangible assets	28	28	27	26
Other long-term assets	21	21	21	21
Total assets	548	561	557	543
Current liabilities	290	299	285	270
Accounts payable	81	80	82	84
Short-term debt	104	94	74	64
Other current liabilities	105	125	128	121
Long-term liabilities	104	86	67	34
Bonds & long-term debt	74	54	34	0
Other long-term liabilities	30	32	33	34
Total liabilities	393	385	352	303
Owners of parent equity	155	176	204	237
Capital stock	11	11	11	11
Capital surplus	137	137	137	137
Retained earnings	7	28	56	90
Other	(1)	(1)	(1)	(1)
Non-controlling interests' equity	0	1	1	2
Total equity	155	176	205	240
Net debt	175	161	118	66

## Cash flow statement

Year-end Dec 31 (KRWb)	2015	2016E	2017E	2018E
Cash flow from operations	66	53	87	92
Net profit	10	27	34	41
Non-cash profit and expenses	32	56	68	66
Depreciation	21	43	42	42
Amortization	1	1	1	1
Other	11	12	25	24
Changes in A/L from operating activities	27	(17)	2	1
Cash flow from investments	(16)	(36)	(28)	(25)
Change in tangible assets	(21)	(35)	(30)	(27)
Change in financial assets	(2)	(0)	(0)	(0)
Other	7	(1)	2	2
Cash flow from financing	(47)	(16)	(45)	(60)
Change in debt	3	(10)	(40)	(53)
Change in equity	120	0	0	0
Dividends	0	(6)	(5)	(7)
Other	(169)	0	(0)	0
Change in cash	3	4	3	(1)
Cash at beginning of year	0	3	7	10
Cash at end of year	3	7	10	9
Gross cash flow	43	84	102	108
Free cash flow	45	18	57	65

Note: \* Excluding one off items, \*\* Fully diluted, excluding one-off items \*\*\* From companies subject to equity-method valuation

Source: Company data, Samsung Securities estimates

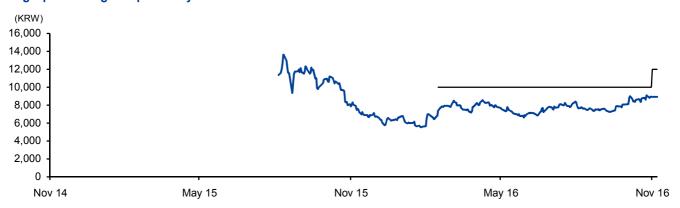
## **Financial ratios**

Financiai ratios				
Year-end Dec 31	2015	2016E	2017E	2018E
Growth (%)				
Sales	nm	102.1	3.0	2.2
Operating profit	nm	105.6	47.5	10.2
Net profit	nm	161.5	24.7	20.8
Adjusted EPS**	nm	22.1	24.4	20.8
Per-share data (KRW)				
EPS (parent-based)	1,000	1,221	1,519	1,835
EPS (consolidated)	1,003	1,243	1,550	1,872
Adjusted EPS**	1,000	1,221	1,519	1,835
BVPS	7,049	8,010	9,285	10,817
DPS (common)	260	244	304	304
Valuations (x)				
P/E***	8.9	7.3	5.9	4.9
P/B***	1.3	1.1	1.0	8.0
EV/EBITDA	9.0	4.2	3.1	2.4
Ratios (%)				
ROE	6.7	16.2	17.6	18.3
ROA	1.9	4.9	6.1	7.5
ROIC	4.9	9.6	13.9	16.0
Payout ratio	54.8	20.0	20.0	16.6
Dividend yield (common)	2.9	2.7	3.4	3.4
Net debt to equity	112.9	91.2	57.3	27.6
Interest coverage (x)	4.5	4.9	7.9	10.3

#### **Compliance notice**

- As of Nov 2, 2016, the covering analyst(s) did not own any shares, or debt instruments convertible into shares, of any company covered in this report.
- As of Nov 2, 2016, Samsung Securities' holdings of shares and debt instruments convertible into shares of each company covered in this report would not, if such debt instruments were converted, exceed 1% of each company's outstanding shares.
- This report has been prepared without any undue external influence or interference, and accurately reflects the views of the analyst(s) covering the company or companies herein.
- All material presented in this report, unless specifically indicated otherwise, is under copyright to Samsung Securities.
- Neither the material nor its content (including copies) may be altered in any form, or by any means transmitted, copied, or distributed to another party, without prior express written permission from Samsung Securities.
- This memorandum is based upon information available to the public. While we have taken all reasonable care to ensure its reliability, we do not guarantee its accuracy or completeness. This memorandum is not intended to be an offer, or a solicitation of any offer, to buy or sell the securities mentioned herein. Samsung Securities shall not be liable whatsoever for any loss, direct or consequential, arising from the use of this memorandum or its contents. Statements made regarding affiliates of Samsung Securities are also based upon publicly available information and do not necessarily represent the views of management at such affiliates.
- This material has not been distributed to institutional investors or other third parties prior to its publication.

## Target price changes in past two years



## Rating changes in past two years

Date	2016/2/17	11/3
Recommendation	BUY	BUY
Target price (KRW)	10,000	12,000

Samsung Securities uses the following investment ratings.

### Company

BUY★★★ Expected to increase in value by 30% or more within 12 months and

is highly attractive within sector

BUY Expected to increase in value by 10% or more within 12 months HOLD Expected to increase/decrease in value by less than 10% within 12 months

SELL Expected to decrease in value by 10% or more within 12 months Expected to decrease in value by 30% or more within 12 months

### Industry

**OVERWEIGHT NEUTRAL** 

UNDERWEIGHT

Expected to outperform market by 5% or more within 12 months Expected to outperform/underperform market by less than

5% within 12 months

Expected to underperform market by 5% or more within 12 months

## Percentage of ratings in 12 months prior to Jun 30, 2016

BUY (71.2%) | HOLD (28.8%) | SELL (0%)

## **Global Disclosures & Disclaimers**

#### General

This research report is for information purposes only. It is not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This report does not provide individually tailored investment advice. This report does not take into account individual client circumstances, objectives, or needs and is not intended as recommendations of particular securities, financial instruments or strategies to any particular client. The securities and other financial instruments discussed in this report may not be suitable for all investors. The recipient of this report must make its own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser.

This report may not be altered, reproduced, distributed, transmitted or published in whole or in part for any purpose. References to "Samsung Securities" are references to any company in the Samsung Securities, Co., Ltd. group of companies.

Samsung Securities and/or other affiliated companies, its and their directors, officers, representatives, or employees may have long or short positions in any of the securities or other financial instruments mentioned in this report or of issuers described herein and may purchase and/or sell, or offer to purchase and/or sell, at any time, such securities or other financial instruments in the open market or otherwise, as either a principal or agent. Any pricing of securities or other financial instrument contained herein is as of the close of market for such day, unless otherwise stated. Opinions and estimates contained herein constitute our judgment as of the date of this report and are subject to change without notice.

The information provided in this report is provided "AS IS". Although the information contained herein has been obtained from sources believed to be reliable, no representation or warranty, either expressed or implied, is provided by Samsung Securities in relation to the accuracy, completeness or reliability of such information or that such information was provided for any particular purpose and Samsung Securities expressly disclaims any warranties of merchantability or fitness for a particular purpose. Furthermore, this report is not intended to be a complete statement or summary of the securities, markets or developments referred to herein.

Samsung Securities does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. Samsung Securities, its affiliates, or any of its and their affiliates, directors, officers, employees or agents disclaim any and all responsibility or liability whatsoever for any loss (direct or consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice. Past performance is not indicative of future results. Foreign currency rates of exchange may adversely affect the value, price or income of any security or financial instrument mentioned in this report. For investment advice, trade execution or other enquiries, clients should contact their local sales representative. Any opinions expressed in this report are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or groups of Samsung Securities. Any analysis contained herein is based on numerous assumptions. Different assumptions may result in materially different results. Samsung Securities is under no obligation to update or keep current the information contained herein. Samsung Securities relies on information barriers to control the flow of information contained in one or more areas or groups within Samsung Securities into other areas or groups of Samsung Securities. Any prices stated in this report are for information purposes only and do not represent valuations for individual securities or other financial instruments. Samsung Securities makes no representation that any transaction can or could have been effected at those prices and any prices contained herein may not reflect Samsung Securities' internal books and records or theoretical model-based valuations and may be based on certain assumptions. Different assumptions by Samsung Securities or any other source may yield substantially different results. Additional information is available upon request.

## For reports to be distributed to US:

Securities research is prepared, issued and exclusively distributed by Samsung Securities Co., Ltd., an organization licensed with the Financial Supervisory Service of South Korea. This research may be distributed in the United States only to major institutional investors as defined in Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended, and may not be circulated to any other person otherwise. All transactions by U.S. investors involving securities discussed in this report must be effected through Samsung Securities (America) Inc., a broker-dealer registered with the U.S. Securities & Exchange Commission and a member of the Financial Industry Regulatory Authority/SIPC, and not through any non-U.S. affiliate thereof. The analysts listed [on the front of this report] are employees of Samsung Securities Co., Ltd., or a non-U.S. affiliate thereof, and are not registered/qualified as research analysts under applicable U.S. rules and regulations and may not be subject to U.S. restrictions on communications with covered companies, public appearances, and trading securities held by a research analyst account.

#### For reports to be distributed to UK:

This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2001 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons").

Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

#### For reports to be distributed to Korea:

This report is for private circulation only, not for sale, and is issued and distributed only to persons permitted under the laws and regulations of Korea.

#### For reports to be distributed to Singapore:

This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Samsung Securities has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person.

#### Analyst certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issuers and no part of the compensation of such analyst(s) was, is, or will be directly or indirectly related to the inclusion of specific recommendations or views in this research report. The analyst(s) principally responsible for the preparation of this research report receives compensation based on determination by research management and senior management (not including investment banking), based on the overall revenues, including investment banking revenues of Samsung Securities Co., Ltd. and its related entities and has taken reasonable care to achieve and maintain independence and objectivity in making any

Copyright © 2010 Samsung Securities Co., Ltd.. All rights reserved. This report or any portion hereof may not be reprinted, sold or redistributed without the prior written consent of Samsung Securities America Inc.